

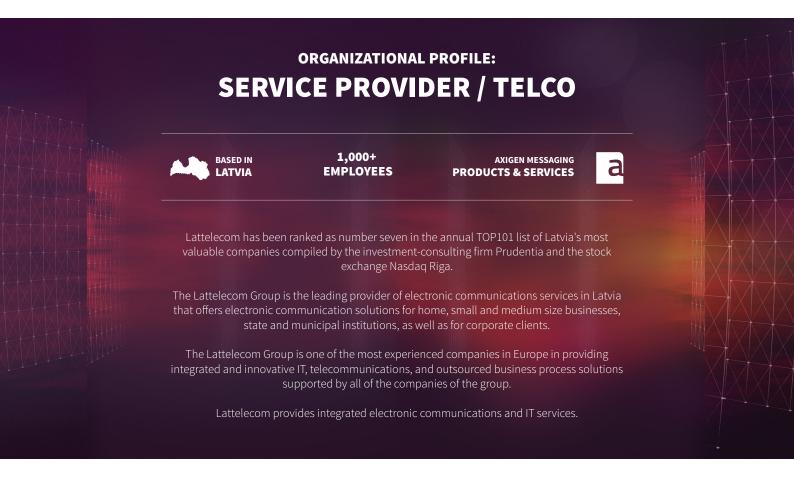
Case Study

Lattelecom Chooses Axigen Product & Services to Meet New Business Requirements

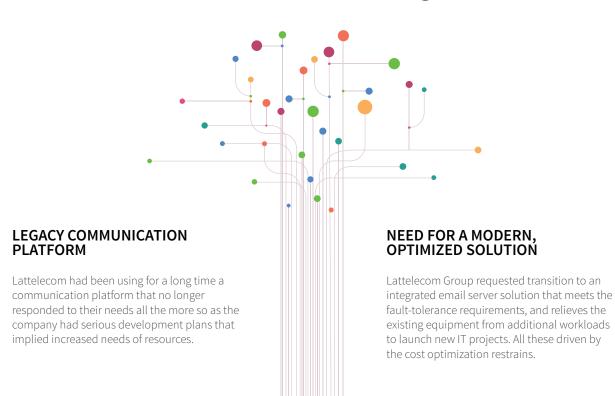
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BUSINESS STATUS QUO



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SOLUTION

The solution delivered by Axigen included Licensing, Deployment Services for the email server transition, and a Managed Services Package that allowed simplification of the IT administration and significantly improved Performance KPIs.

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The designed solution was in a Highly Available architecture that is capable to resume operations in case of Disaster, in order to ensure Email Platform Availability. **Deployment Services** delivered by Axigen assured a smooth transition from the former communication platform to a multi-node, geographically distributed platform that leveraged Citrix XEN hypervisor. Axigen works as an integrated email platform, so it can successfully replace open source or even complex commercial solutions.

The Managed Services Package Axigen delivered to Lattelecom addresses two major KPIs: Uptime and Performance. The customers' rigorousness in meeting these technical indicators are of extreme importance given the business requirements to be met in the near future.



The implemented mail server solution has allowed our infrastructure to meet the requirements of business development.

The consideration Lattelecom gives to meeting technical and business KPIs led us in choosing a robust solution that could handle the serious challenges of transition from the old system to bringing the new system to the required standards.

We have received a reliable, modern, and flexible system, working with which allows us to receive commercial benefits and, at the same time, comply with financial efficiency.

JANIS KOKLACS
Lattelecom Leading Product Manager

Transition to the Axigen solution helped optimizing implementation expenditure on various IT projects. All transitions we managed translated into an upgrade of both admin and end user features and experience. The benefits brought in time by user experience translate into significant improvement of the churn rate especially for the service providers.

Axigen gives a very special attention to Managed Services, with a high standard of exigence over the quality of output delivered. Extra layers of performance verification are used as proactive actions from the Axigen part, giving us the ability to solve issues by forecasting them or handling them even before the customer gets to notice them.





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Messaging Solutions



MESSAGING SOLUTIONS FOR SERVICE PROVIDERS

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MESSAGING SOLUTIONS FOR THE SHIPPING INDUSTRY

The Axigen Online-Offline Aggregated, Collaborative, and Coordinated Email Server Solution for Vroon



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